

## WHAT IS A STRUCTURAL HOME WARRANTY?

Structural home warranties were designed to protect both builders and buyers from being legally and/or financially exposed to structural defect issues. This warranty coverage plays an important part in a builder's risk management plan.

## WHY HAVE WARRANTY COVERAGE?

Structural warranty coverage provides protection from expensive repairs, liabilities, and/or legal fees in the event a major structural defect occurs in one of the homes you've built and sold. Coverage includes defects in the load-bearing portions of new homes such as framing members, floor joists, roof trusses, and the foundation system.

We know most builders believe structural defects will never happen to them, but even solidly built homes can have problems. Those problems might not manifest into a structural defect until many years after a homebuyer moves into one of your homes. Once a problem becomes apparent, it can be very costly to fix. In addition, if you are building without a warranty, you are responsible for defects that fall within a state's implied warranty period (which may be up to 10 years or longer).

Structural home warranties provide reassurance to your buyers about the structural integrity of their home. They also show that you construct a quality product and stand behind your work. This creates buyer confidence and results in a quicker sale and a more satisfied customer.

## WHY CHOOSE STRUCSURE HOME WARRANTY?

StrucSure Home Warranty is your best choice for structural coverage on new homes nationwide. Here's why:

- Our program is FHA approved and HUD accepted.
- Our program is insurance-backed by Golden Insurance Company RRG (rated B+ by A.M. Best).
- Unlike some other warranty companies, our coverage lasts for 10 years and begins on the day of closing.
- Our warranty is completely transferable within the 10-year term (a valuable marketing tool).
- Our warranty includes a provision for third-party arbitration should a disagreement about coverage occur between you and the homeowner (provides a solution to the problem without the time, effort, and expense of litigation).
- We work with builders of all sizes and offer competitive per-thousand and flat-rate pricing.
- We have a streamlined enrollment process (most of it can be completed online).
- We have stellar, responsive customer service.
- We provide builders with free marketing materials so they can promote the benefits of coverage to their homebuyers.

## BUILDERS FACE THIS DILEMMA ON A REGULAR BASIS — ADD THE EXTRAS OR SAVE A BUCK?

Don't take a chance on good fortune. The least expensive piece of insurance could be the piece that saves you the most.

## LEAVE THE RISK TO US!

For more information on the best warranty coverage available, call 1.877.806.8777 or visit [www.strucsure.com](http://www.strucsure.com).

